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# THE ARWEM STORY

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Experts for more  
than 50 years in  
the international  
food trade sector



ARWEM  
FOOD  
GROUP

# A FAMILY STORY

## In 1964,

Mister Constant Van Dyck started a commercial activity in the area of biscuits, industrial pastries, sweets and chocolates.

Based on his growing experience he had a visionary look and starting expanding the promotion of biscuits and confectioneries on the Belgian and neighbouring markets. Over the years, (Anita, Rudy, Werner and Marc) Mister Constant Van Dyck's children joined this activity.

## Created in 1971,

Probisco international is the first company of the future Arwem Food Group holding and remains the strategic partner and coordinator of different European companies in the area of biscuits, chocolates, sweets, breads (substitutes), pastries and snacks.

Probisco permanently sources new products, financing new developments and, with a growing staff,

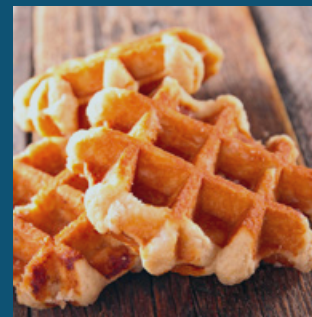


looking for the right distribution channels according to its partners requests.

## Since 1985,

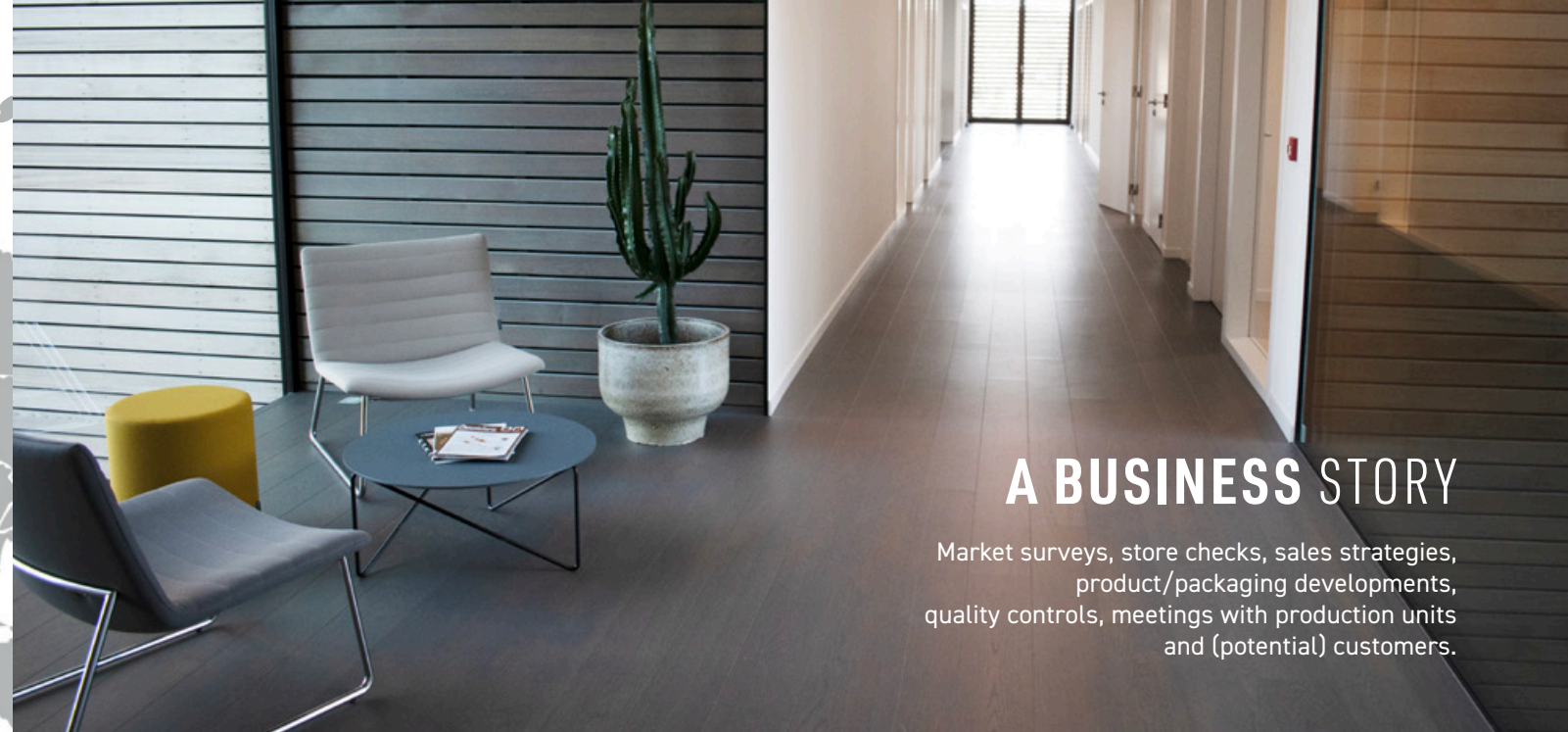
Mr. Werner and Mr. Marc Van Dyck have been the managers and their children (Yannick, Dimitri, Julie and Mike) joined the company as well.

In the early nineties, the Arwem family holding was created and several distribution companies set up in Western Europe. **Since 2008** all food activities have been integrated in the Arwem Food Group holding, a 3 generation family company with a significant experience in the food sector.





ARWEM  
FOOD  
GROUP



## A BUSINESS STORY

Market surveys, store checks, sales strategies,  
product/packaging developments,  
quality controls, meetings with production units  
and (potential) customers.

PROBISCO  
International

DIMI  
Belgium

ARON  
Netherlands

ARWEM  
FOOD  
DISTRIBUTION  
UK & Ireland

DIMI DULCES  
IBERICA  
Spain & Portugal

HAPPY SNACKS  
Germany

SATELLITE  
France



## OUR PRODUCTS



**Biscuits  
& Wafers**



**Cakes &  
Waffles**



**Chocolate**



**Bars**



**Rice  
cakes**



**Caring  
Food**



**Bread**



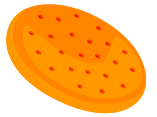
**Confectionery**



**Baby  
food**



**Instant  
Meals**



**Salted  
snacks**

# OUR STRENGTHS



Our IFS Broker certifications guarantee the safety and quality of our products.

We've been certified for our first subsidiary since 2014.



BE BIO 01  
NL BIO 01  
ES ECO 019 CT

## ORGANIC CERTIFICATION

With our organic certifications, we can offer products from organic farming.

In 2008 we've been certified for our first subsidiary.

For many years, AFG has had

## A STRONG RELATIONSHIP

with retailers and discounters in Europe.

## EXPORTING

AFG also exports products outside Europe through its international network.



## AMBIENT & FROZEN PRODUCTS

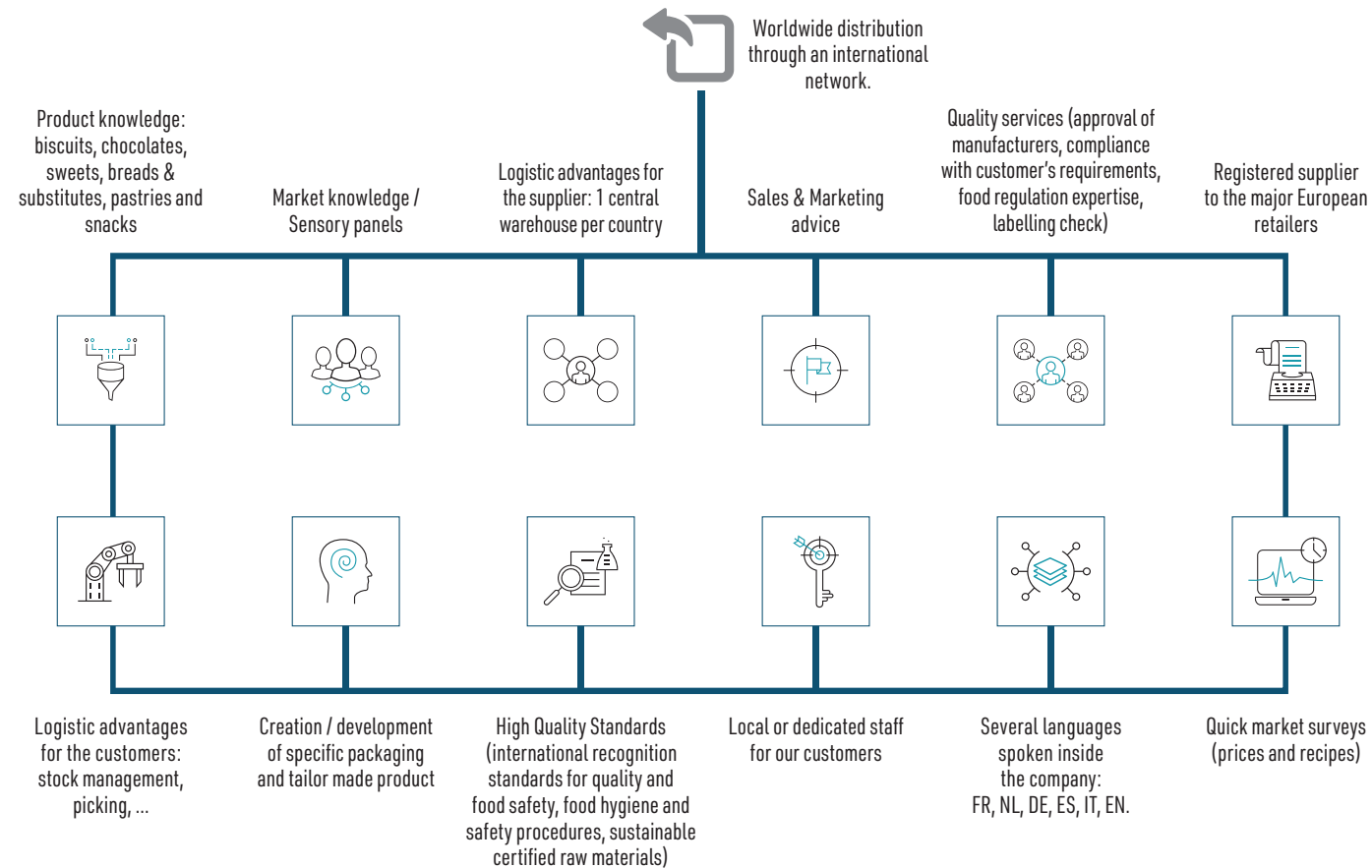
Most of AFG's products are shelf stable and sold ambient. Over the last few years, AFG has started distributing frozen products as well.



## RETAIL AND FOODSERVICE

AFG is not only dealing with retailers and distributors but is also very active in the Out of Home sector (collectivities, vending machines, petrol stations, etc.).

# OUR SERVICES



# PEOPLE

## BOARD OF DIRECTORS

Anita Kornwolf,  
Dimitri Van Dyck,  
Julie Van Dyck,  
Marc Van Dyck,  
Mike Van Dyck,  
Werner Van Dyck,  
Yannick Van Dyck

## SALES

### SALES MANAGERS

Esther Cucurella, Udo Dietlin,  
Holger Koop, Fabrizio Liverani,  
Stéphane Toussaint, Dimitri Van Dyck,  
Marc Van Dyck, Werner Van Dyck,  
Yannick Van Dyck, Bart van Laar

### JUNIOR KEY ACCOUNTS

Robin Plunus, Julien Thunus,  
Stan Tossings

### COORDINATOR CONTRACT

Mirko Schulze

### AREA SALES OFFICE

Karin Büttel, Natasja Fuhrmann,  
Elena Heyen, Catherine Hoffmann,  
Diana Jasica, Rachelle Lemmens,  
Barbara Liénard, Stéphanie Pichot,  
Laetitia Picquot, Dalila Pusija,  
Joséphine Sciascia

## LOGISTICS

### LOGISTIC MANAGER

Aline Heukemes

### LOGISTIC ASSISTANTS

Sandra Bill,  
Sébastien Dumont,  
Roy Janssen,  
Pia Rodriguez Soaje

## QUALITY

### QUALITY MANAGER

Charlotte Guilbert

### QUALITY ASSISTANTS

Christelle Achen,  
Mélodie Kok,  
Petra Kunze,  
Line Reymanens

## R&D / PROCUREMENT

### MANAGER

Werner Van Dyck

### SOURCING ASSISTANT

Françoise Lemoine

### PROCUREMENT MANAGER

Georges Pelsser

### PROCUREMENT ASSISTANT

Miguel Ordóñez

## ACCOUNTING

### FINANCIAL OFFICER

Anita Kornwolf

### FINANCIAL MANAGER

Philippe Bronlet

### CORPORATE CONTROLLER

Sandrine Hanf

### ACCOUNTANTS

Elisa Borremans,  
Cédric Etienne,  
Carine Peiffer,  
Pamela Van Dyck

## COMMUNICATION

### GRAPHIC MANAGER

Stéphane Van Dyck

### FOOD & PACKAGING DESIGNERS

Louison Galhaut,  
Adeline Marichal

## OTHERS

### OPERATING & NON FOOD

### MANAGERS

Julie Van Dyck,  
Mike Van Dyck

### IT SERVICE

Frédéric Declaye,  
Jean-François Hermann

### ADMINISTRATIVE ASSISTANT

Doris Toussaint



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